

**Scapa**

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March 17, 2011

Dear Valued Scapa Customer:

This letter is to inform you that Scapa will be implementing a price adjustment effective with all orders shipping beginning on April 18, 2011. This price adjustment is driven by increases to primary raw materials. Although we have taken steps to minimize this impact, we are now faced with passing on some of these costs to you.

The following table shows which products are impacted and by what measure:

Product	Increase
Duct, Polyethylene, Cloth, Double Coated Cloth (produced in our Renfrew facility)	8%
Transfer Adhesives, Single Coated Tapes and Double Coated Tapes (produced in our Windsor facility)	4%

All orders shipped on or after April 18, 2011 will be at the new adjusted prices. New orders placed between now and April 18th will be limited to a 30 day historical average. Additionally, some items are subject to additional adjustments.

We have included your new pricing as an attachment to this notification. If you have any questions or concerns, please contact your Scapa Account Executive or Customer Service Representative.

It is our goal to support your successful endeavors and we appreciate your continued business.

Sincerely,

Mike Muchin
Global Business Unit Manager, Industrial

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