



Scapa North America
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October 22, 2010

Dear Valued Customer:

This letter is to inform you that Scapa will implement a price increase effective with all orders placed beginning December 1, 2010. This price increase is driven by unrelenting cost increases in many of our core raw materials. Scapa has taken numerous internal measures to minimize the impact of the increases but can no longer absorb these escalating costs.

The product groups impacted and their corresponding increases are listed below:

Product Category	Percent Increase
Duct, Polyethylene, Cloth, Double Coated Cloth (all Renfrew items)	8.5%
Transfer Adhesives, Single Coated Tapes and Double Coated Tapes (all Windsor items)	5%

All orders received between now and December 1 will be held to a 30 day historical average and must be for immediate shipment.

Within the next two weeks, you will receive your updated pricing. If you have any questions or concerns, please contact your Scapa Account Executive or Customer Service Representative.

Clearly, your success is our success and we are here to support you as much as possible. We appreciate your continued business.

Sincerely,

A handwritten signature in black ink that reads 'Mike Muchin'.

Mike Muchin
Global Business Unit Manager, Industrial

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